

SCTC MNRC Conference Program (May 7, 2018)

Communications Technology and its impact on end users, providers and consultants in 3-5 Years 2021-2023

Lorien Hotel | Alexandria, VA

Activity	Start	End	Title	Leader/ Moderator /Speaker	Title	Company
1. Networking	8:00	9:00				
2. Introductions	9:00	9:20		Laura Gross	Vice-President	TTG
3. First Session	9:30	10:30	Real Time Communications Applications in the Clouds	Ivan Sindell	President	GCSRI Corporation
				Mark Straton	Dir Cloud Calling Markets	BroadSoft
				Tom Brannon	Senior Strategist	Cloud and Wire, Inc
				Helene Garcia	Dir Business Development	Starleaf
4. Moring Break	10:30	10:45				
5. Second Session	13:00	14:00	Disruptive Technologies (AI, Blockchain)	Dennis Goodhart	Managing Director	Abilita
				John Purnell	President	Inspired Data Solutions
				TBA	TBA	Genesys
				TBA	TBA	Avaya
				TBA	TBA	Verint
6. 10:45	11:45	13:00				
7. Third Session	13:00	13:45	5G (wireless isn't just for mobility anymore)	Hamid Nabavi	Principal	Optimized Communications
				James O'Gorman	President	Communications Engineering LLC
				Nathan Wilhoft	Solutions Engineer, IV	Sprint
				Howard Thurlow	Sr. Sales Engineer	NEC
8. Fourth Session	14:00	15:00	Transition Strategies for Real-time Technologies and Applications	Eric Crawley	Senior Consultant	Abilita
				Rick Hathaway	Principal	RLH Telecom Solutions, LLC
				Wim Cassard	Senior Consultant	Abilita
				Dave Clardy	Dir, Consultant Relations	Mitel
				Paul Feller	Fed Sales Manager	Phybridge
				Don DeLaney	VP – Integrated Technologies Division	Allen Corp of America
9. Break	15:00	15:15				
10. Fifth Session	15:15	16:15	Consultant Practice Panel (Impacts)	Laura Gross	Vice-President	Technology Trends Group
				Sara Uzel	Principal	Technology Trends Group
				Tim Semak	Vice-President	Foundation Insurance Group
11. Wrap Up	16:15	17:00		Steve: Leaden	Principal	Leaden Associates, Inc

Session Descriptions

Real Time Communications Applications in the Clouds

Consultants and vendors will explore their plans for a Cloud connected universe with a 3-5 year perspective/

Today enterprises are using multiple public and private clouds and hybrid solutions. How will vendors create and enterprises manage this array of solutions?

Disruptive Technologies (AI, Blockchain +)

In this session Consultants and VAC members will explore the possible applications and new consulting opportunities associated with two disruptive technologies: Blockchain and Artificial Intelligence.

These technologies encompass a wide range of user interfacing and applications. They will change the very way companies operate internally, do business with other companies and customers, and redefine where and how they will make their profits.

5G (wireless isn't just for mobility anymore)

In this Session our 5G panelists, consultants and VAC members will discuss the likely impacts of the 5G in the next 3-5 years for customers, vendors, and consultants. Gigabit speeds, decreased latency, and less congestion are key and AT&T and Verizon have already announced direct-to-business service in 2018. Other topics that are likely to be addressed are status of standardization, IoT, FCC actions, and carriers' spectrum use and rollout plans

Transition Strategies for Legacy Technologies and Applications

Transformation changes advanced products to legacy solutions before our eyes. What are the strategies vendors and consultants are using to support, educate and protect (future-proof) their customers?

Consultant Practice Panel (Impacts)

Consultants discuss how the changes in technology are affecting their practice management, from increasing insurance coverage requirements, to newer policy requirements covering PII and extortion. Additional topics will include technology-based tools to assist in contract management, timekeeping, and marketing. The panel will have a guest speaker to address the insurance changes.

Wrap-up Session

Steve Leaden will lead an interactive session to bring together what we learned and what we still need to know.